

Mr. Charles W Moorman  
Chief Executive Officer  
Norfolk Southern  
3 Commercial Place  
Norfolk, Virginia 23510

Governor Tim M. Kaine  
Office of the Governor  
Patrick Henry Building, 3<sup>rd</sup> Floor  
1111 East Broad Street  
Richmond, Virginia 23219

Dear Sirs:

As the elected officials of the Roanoke and New River Valley, we want to express our support for the Heartland Corridor project and the Commonwealth of Virginia's commitment to this significant economic development project. This exciting addition to the transportation needs of southwestern Virginia at a time when the world is shrinking due to globalization would be a boon, regardless of its location in our area. Please know we are all committed to furthering Norfolk Southern's intention to build this type of facility.

The impacts of such a terminal would be so advantageous to this region, all officials have agreed to work together to assure the concept of the Heartland Corridor becomes reality. The success of this improvement crosses all jurisdictional boundaries and is crucial to the future of our two regions. It is anticipated that new companies will be attracted to the area based on the availability of direct shipment abroad. It is also our hope that the inland terminal will remove some traffic from Interstate 81, prolonging its viability in the region. The Heartland Corridor means jobs for our citizens, income for our education systems, a place in the world economy, and prosperity for years to come.

The jurisdictions of the Roanoke and New River Valleys welcome the opportunity to increase the economic activity of our regions through this exciting development and look forward to helping Norfolk Southern complete their vision of an inland port in this area.



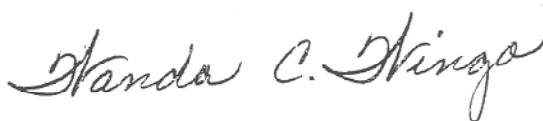
C. Nelson Harris,  
Mayor City of Roanoke



Michael A. Wray, Chairman  
Board of Supervisors County of Roanoke



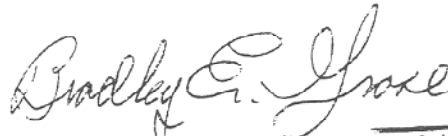
Carl E. Tarpley, Jr.,  
Mayor City of Salem



Wanda C. Wingo, Chairman  
Board of Supervisors County of Botetourt



W. Wayne Angell,  
Board of Supervisors County of Franklin



Bradley E. Grose,  
Mayor Town of Vinton

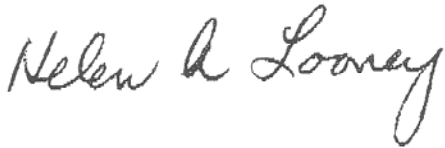
Norfolk Southern Corp.  
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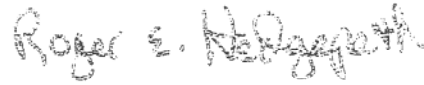
VP Business Development

Office Of Chairman

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Helen A. Looney, Chairwoman  
Board of Supervisors County of Craig



Roger E. Hedgepeth,  
Mayor Town of Blacksburg



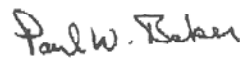
Thomas L. Starnes,  
Mayor City of Radford



Steve L. Spradlin, Chairman  
Board of Supervisors County of Montgomery



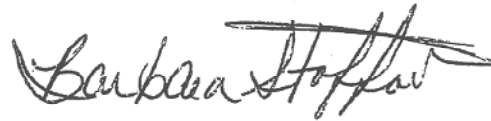
David W. Ingram, Chairman  
Board of Supervisors County of Floyd



Paul W. Baker, Chairman  
Board of Supervisors County of Giles



Joseph L. Sheffey, Chairman  
Board of Supervisors County of Pulaski



Barbara Stafford  
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Robert K. Bennett  
Mayor City of Covington